

Results First Tips and Key Words

Words are used carefully. Many funders use words like outcomes, results, targets, goals, or impacts interchangeably. We offer a small set of key words and urge you to keep them in mind as they appear in the questions:

- **Results.**

- The specific intended accomplishment to be made by individuals or groups served by a program. These are clearly stated and well understood by all who help make them happen. They are the consequences of our activities and those of nonprofits in whom we invest. *Results are commitments, not aspirations and they contain the specific minimal level of change that a program must make to be successful.*

- **Milestones.**

- These are things that must be accomplished on an incremental basis to forecast that a program will reach its results. Milestone management is the approach for generating and using information to make course corrections were needed. *Milestones go beyond a work plan to focus on what participants must get out of and use from program steps.*

- **Verification.**

- This is what we do to confirm the level of result achievement when the program ends. It includes clarity on the yardstick to be used to show change and the specific level of change achieved. *With some exceptions we are not evaluating programs. We are validating accomplishment within programs.*

- **Impacts.**

- These are broader gains (or losses) which come from achieving a result. Some happen simultaneously in other areas of gain while others come later. Impacts increase return on investment when a result keeps on giving.

Helpful Tips

1. Limit your use of bullets and other formatting.
2. Please do not use any acronyms throughout the application.
3. Save your work as you go by using the **“Next”** button at the bottom of each page to save the work completed on that page. You may also select the **“Save & Finish Later”** button which will save and close the application requiring you to sign back in to continue.
4. You may type your answers in Microsoft Word or another document and then copy and paste into the application.
5. The Children’s services Advisory Board’s Scoring and Consideration Guides are available for reference on the Manatee County’s Website under Application Tips: <https://tinyurl.investmenttipsFY24>.
6. Log into your account at https://www.GrantRequest.com/SID_5955?SA=AM to access saved and submitted requests.
7. Add mail@grantapplication.com to your safe senders list to ensure you receive all system communications.

NOTE: Printer-friendly versions of the application are only available in black and white, the system does not allow for color transfer. We apologize for the inconvenience.

